

How to identify an EXO ready business

MYOB EXO is very competitive in the area where business are heading to outgrow their off-the-shelf business software. Although we are targeting businesses with ideally 10-20 or more employees, we have provided some useful guidelines for your below.

BUSINESS SIZE

Our ideal customer has a turnover from \$10 - \$100m although we have clients between \$2m & \$5m

Number of Employees > 15

ORGANISATION

Business operates from multiple locations or offices - this is a very strong indicator

Business is divisionalised

Stock/Inventory in multiple locations

FUNCTIONALITY

- Need a flexible solution that is customized to fit their needs
- Need Branch / Divisional control and reporting
- Advanced General Ledger, Budgeting, Control,
- Reports
- Advanced Inventory Management
- Multi-Location, Alternate Suppliers, Units of Measure, Serial Tracking, Batch Tracking, Advanced Replenishment, Forecast Orders, Import Landed Costs & Margin Management
- Advanced Job Costing & Quoting
- Customised Reporting
- Multi-Currency
- Payroll with Integrated HR and Web Self-Service – great for larger employers

OUR METHODOLOGY

We pride ourselves on providing businesses with the right solution in a timely and cost effective fashion. A Momentum MYOB EXO Business implementation includes these milestones:-

- Pre-Implementation Survey
- On-Site Scoping and Process Reviews with Key Staff
- Confirmation of Scope and Estimate
- Configuration of Prototype and Trial Data Conversion
- Basic Training
- Customisation of Business Forms, Reports and Modules
- User Training
- Final Data Conversion and Sign-Off
- Go-Live Assistance
- Project Handover
- Activation of Support Plan

To achieve this, we follow a strict and regimented Project Methodology. It starts with a Scoping to clearly identify the detail of your business requirements, processes, rules and guidelines.

This also highlights, to both parties, the level of effort required at each stage. The approach is based on the principle that work done at the front of the project lays a foundation for a successful implementation.