

Take your business to the next level









## **About Momentum Software Solutions**

### **Award Winning Platinum Partner**

Momentum Software Solutions are an award winning MYOB Enterprise Solutions (EXO) Platinum Partner. Momentum Software Solutions provide MYOB Enterprise Solutions to businesses throughout Queensland, Northern NSW, Northern Territory and beyond. MYOB Enterprise Solutions is the MYOB midmarket product range specially designed for businesses that:

- are experiencing growth and have outgrown traditional software products like MYOB AccountRight or Quickbooks
- need to sharpen their processes to improve productivity and get a deeper understanding of how their business is running.

### How we began

Al Emery purchased the business in 2010 having managed it since 2007. Since then the business has grown from 1 client to over 120 clients across Queensland, Northern New South Wales and Northern Territory. The team has grown and and this year we have opened a branch office in Mackay to accommodate our expanding customer base.

#### Where we are

Whilst our head office is on the Sunshine Coast our experienced consultants are able to assist businesses remotely and on-site. We also have a branch office in Mackay which services our clients in that region.

# Experienced Software Consultants

Our team includes Senior Software Consultants who assist with system selection, implementation, training, customization and ongoing support.

Our dedicated team of implementation consultants have been hand picked for their extensive experience and knowledge of implementation and training across all areas of business. We also have a dedicated support team who know and nurture our customer base and a team of technical specialists who can customise solutions when it is required.

Momentum have only Senior Consultants, all of whom all have accreditation across the entire MYOB EXO suite.





## **MYOB EXO Business & Employer Services**

### **Big Picture**

MYOB EXO is made up of a powerful set of modules that connect every department in your entire organisation, in real time. So it's easier to figure out where things are at right now – not just at the end of the month.

With MYOB Enterprise Solutions you have the flexibility to build a total management solution to suit your individual business needs. It is scalable to grow with your business.

By providing a unified view of the internal and external factors affecting your business, EXO Business gives you direct access to the 'big picure' information you need to make critical business decisions.

#### Want full visibility of every transaction and stock movement?

Our accounting and finance module will help. By allowing a deeper view of your individual line processes, MYOB EXO gives you a clear understanding of what's driving your business, with the ability to drill down to the details behind every transaction.

#### Want an all in one management tool for payroll?

Our payroll module takes the pain out of managing a growing workforce.

## Want to harness comprehensive intelligence of your customers interactions and tighten the sales process?

Our Customer Relationship Management (CRM) module will help you better understand your customers buying trends and can incorporate more efficient sales.

### Need to give your Accountant access but don't want to give them a full licence?

Our EXO Accountant's Assistant module is perfect. It offers a set of comprehensive yet customisable accounting process flows and corresponding checklists, specifically designed for accountants to help them manage your accounts more efficiently.

The types of business using EXO include: Wholesalers, Importers, Not for Profit Organisations, Mining Services, Manufacturers, Labour Hire, Professional Services, Job or Project based businesses and more...

# MYOB EXO product range benefits

MYOB Enterprise Solutions offers customisable business systems that are perfectly suited to larger, more complex businesses that require any or all of the following:

- User friendly accounting and GL functions with customised reporting and consolidation
- Customisable process flows and checklists
- Multiple locations/divisions/branches support
- Management dashboards for graphical visibility into the business performance
- Process audit control via checklist dashboards
- Advanced stock management including serial number tracking, bin management
- Extensive landed cost and shipment tracking for importers
- Extensive foreign currency management including a ability to calculate foreign exchange variance
- Deep, integrated job and project costing functionality including, quoting, labour charges, tracking and reporting
- Works orders, bill of materials and assembly of goods
- Payroll for high numbers of employees, time and attendance and human resource management
- Extensive configuration for complex workflows.



Take your business to the next level



MYOB ENTERPRISE SOLUTIONS



MYOB ENTERPRISE SOLUTIONS

EXO Finance (Core Module)

Provides a complete and rich set of accounting, inventory control, sales and purchasing management.

EXO CRM

Manage customers and prospects, opportunities and sales budgets, produce extensive reports, run end-to-end marketing campaigns and, it's integrated with social media networks to create a true social CRM system.

**EXO Job Costing** 

See the lifecycle of a job from quote and budget through to profitability analysis and variance reporting.

EXO Accountant's Assistant

A portal for your Accountant/Trusted Advisor that includes a set of comprehensive yet customisable accounting process flows and corresponding checklists to help manage your accounts more efficiently.

EXO Point of Sale

Combine an integrated financial application with powerful retail features.

**EXO Fixed Assets** 

Keep track of depreciation schedules, maintenance and valuable assets from within your general ledger.

**EXO Business Analytics** 

Gain deep visibility into your business' performance with a wide range customisable dashboards, charts and reports.

**EXO Intercompany** 

Process your general ledger transactions from all your businesses into a single company.

EXO Payroll (Core Module)

Calculate earnings, track labour costs and create detailed management reports.

**EXO Employee Information** 

Store all your critical personnel data in one central location.

MyStaffInfo

Web-based self service system that lets employees manage their payslips, leave and personal details remotely.

**EXO Time and Attendance** 

Schedule rosters and track employee hours including overtime