

MYOB Exo

Inventory and Distribution



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MYOB Exo

Providing greater insight into all areas of your operations, along with giving you more control and has the flexibility to grow with your business, MYOB Exo Business and MYOB Exo Employer Services can help run your business like never before.

MYOB Exo provides the flexibility to build an entire business management solution that meets all your individual business needs. Here's how:

- + Easy accounting and GL functions
- + Multiple locations / divisions / branches support
- + Management dashboards
- + Fully integrated Customer Relationship Management (CRM)
- + Advanced stock and foreign currency management

- + Extensive landed cost and shipment tracking
- + Integrated job and project costing functionality
- + Payroll, time and attendance and human resource management
- + Consolidation of financial transactions for all entries
- + Comprehensive and customisable accounting process flows and corresponding checklists.

Job Costing

Your complete job and project cost management solution.

MYOB Exo Business Job and Project Costing is designed to accommodate the whole life cycle of a job or project from quote and budget through to profitability analysis and variance reporting. Fully integrated with MYOB Exo Finance, there are several key features and benefits that puts you in control of your business.

Key features and benefits:

- + Job planning and scheduling
- + Master and sub-job structures for more accurate control over large jobs or projects
- + Customisable business alerts that monitor the status and progress of jobs
- + Flexible estimating
- + Customisable quote forms allowing varying levels of detail to be presented to customers
- + Manage inventory issues, staff and equipment time cards and job billing
- + Multiple methods of billing including time and materials, as quoted and milestone or claim schedules
- + Maintain bill of materials and use Job Costing to control the manufacturing process of stock for customers (to order) or for stocking.

Distribution Management

An accounting and distribution management system for medium sized and larger businesses.

MYOB offers a suite of products called MYOB Exo which are specifically designed for medium sized to larger businesses.

MYOB Exo Finance is the core module within Exo Business and is a powerful business accounting and distribution management solution.

It provides complete visibility across your entire organisation assisting you to make educated, timely decisions essential to the success of your business. Exo Finance enables you to effectively manage your business processes, data, staff, customers and suppliers in an efficient and organised manner.

Key features and benefits

- + Accounting and finance
- + Customer management
- + Sales order and distribution
- + Reduce manual data entry with Bank Feeds
- + Purchasing and stock control
- + Reporting and analysis
- + Reduce administration workload
- + Reduce distribution process handling
- + Allocate time saved to other areas of your business
- + Improve stock control
- + Minimise costly errors through real time analytics.

Point of Sale

Providing businesses with an integrated Point of Sale system.

In a customer-facing sales environment – whether face-to-face, via the web, or both – MYOB Exo provides businesses with an integrated Point of Sale system.

This means you can run your entire business, from end-to-end, on the same integrated system, with transactional visibility.

MYOB Exo POS' stock control capabilities translate to automatic updating of stock levels as sales are transacted, support of multiple warehouse sites, access to customer orders, delivery times and much more.

Combine all of this with an easy-to-use retail interface, a barcode reader, cash drawer, docket printer, EFTPOS and other retail POS hardware integration and you can create a very powerful enterprise retail solution.

Key features and benefits:

- + Better manage inventory and sales
- + Multi store/branch support
- + Manage shifts and transactions
- + Scheduled price changes and promotions
- + Handle refunds, credits and receipts
- + Lay-by management
- + EFTPOS integration
- + Sales cart and delivery options
- + Supported sales environment where extended warranties are sold on items
- + Secure log on with flexibility to customise workflow and workstation settings.

Want to hear about one of our MYOB Exo Business success stories?

We've been helping all kinds of wholesaling businesses like Direct Imports think bigger.

These success stories make for rewarding reading, so invest a few minutes to discover how we have helped companies like yours.

Background

Direct Imports Limited is a Hastings-based importer, wholesaler and distributor, specialising in Consumer Electronics equipment, Music Instruments and Pro Audio. Operating since 1946, the company has built relationships with several notable international brands and prides itself on offering exceptional service to its many New Zealand retailers and customers.

The Problem

Direct Imports had initially used a manual system for stock and invoicing, and different parts of various software packages for other sectors of the business. In wholesaling, stock and invoicing are two key areas of business. These parts of the operation are also the major touchpoints with clients, so it was important for Direct Imports to upgrade from a manual system so as to save them time and to continue providing a high level of service.

The Solution

Direct Imports had MYOB Exo tailored to meet several needs critical to their business, and enabled key staff to have access to all the information they needed, in real time. In consultation with Direct Imports it was determined that MYOB Exo should better manage inventory, which in turn would lead to a new instantaneous pricing policy. MYOB Exo achieves this by providing an overview of the business daily and allows information to be compared against budgets.

The Outcome

Since implementing MYOB Exo, which was tailored to meet specific needs and integrated into existing windows-based systems, the reporting system provided by the program allow Direct Imports to see when something isn't right in an instant. They can then easily tweak crucial areas of business such as stock, pricing and reporting.

To find out more about MYOB Exo,
talk to your MYOB Exo partner.

myob.com/exo

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success