

## MYOB Advanced Pricing and Terms

Valid as of 1 July 2021

All amounts are monthly (unless otherwise stated) in Australian dollars excluding tax.

All prices are subject to change.

### MYOB Advanced Business – user licences

Licence Description	Notes	Qty	Standard Edition	Plus Edition	Enterprise Edition	Manufacturing Edition	Construction Edition
Full access user	1,2,3,4	1	\$110	\$156	\$198	\$215	\$215
Sales user	1,2,3,4	1	N/A	\$72	\$94	\$94	\$94
Warehouse user	1,2,3,4	1	N/A	\$110	\$156	\$156	\$156
Projects user	1,2,3,4	1	N/A	\$110	\$156	\$156	\$170
Field Service manager user	1,2,3,4	1	N/A	\$110	\$156	\$156	\$156
Finance user	1,2,3,4	1	N/A	N/A	\$156	\$156	\$156
External accountant user	1,2,3,4,5	1	N/A	N/A	\$156	\$156	\$156
Executive user	1,2,3,4	1	\$52	\$72	\$94	\$94	\$94
Field Service technician user		1-24	N/A	\$34	\$39	\$39	\$39
Field Service technician user		25-49	N/A	\$32	\$36	\$36	\$36
Field Service technician user		50-99	N/A	\$30	\$32	\$32	\$32
Field Service technician user		100+	N/A	\$28	\$30	\$30	\$30
Employee user bundle		300	\$110	\$156	\$198	\$215	\$215
Manufacturing user	1,2,3,4, 6	1	N/A	N/A	N/A	\$195	\$195

1. All user licencing is per Named User – an individual who is authorised to access the licenced software.
2. Individuals may not share a username to log in to MYOB Advanced.
3. A named user has access to all company files under their licence.
4. Each MYOB Advanced Business system must have a minimum of 1 FULL USER licence.
5. Each MYOB Advanced Business system includes one External Accountant user licence.
6. Manufacturing user licenses no longer require any additional MYOB Advanced user license.

### MYOB Advanced Business – Integration Connectors

Licence Description	Notes	Qty	Standard Edition	Plus Edition	Enterprise Edition	Manufacturing Edition	Construction Edition
Franchise Connector to MYOB AccountRight	7,8,9,10	1-20	N/A	\$25	\$25	\$25	\$25
Franchise Connector to MYOB AccountRight	7,8,9,10	21-40	N/A	\$23	\$23	\$23	\$23
Franchise Connector to MYOB AccountRight	7,8,9,10	41-60	N/A	\$20	\$20	\$20	\$20
Franchise Connector to MYOB AccountRight	7,8,9,10	61+	N/A	\$18	\$18	\$18	\$18
Procore integration	11,12	1	N/A	N/A	N/A	N/A	\$350
Shopify integration	11,12	1	N/A	\$400	\$400	\$400	\$400
Big Commerce integration	11,12	1	N/A	\$400	\$400	\$400	\$400

7. The price above reflects a price per franchisee i.e., if you have 17 franchisees, the monthly subscription is 17 x \$25 = \$425 per month.
8. Each franchisee requires a connector license in order to create a connection between the MYOB Advanced site and the MYOB AccountRight site.
9. Franchisee users connecting to the customer portal to administer their connection will need to be assigned a portal user license.
10. We recommend engaging with the MYOB franchising team when working on a franchise opportunity. Please contact your Account Manager for more details.
11. Only a single license is required per system as the connector can be used across multiple tenants.
12. It is recommended that the site has Full Access API license to use with the integrations.

### MYOB Advanced Business – API licences

Licence Description	Notes	Qty	Standard Edition	Plus Edition	Enterprise Edition	Manufacturing Edition	Construction Edition
Limited API	13,14,15,16	1	N/A	N/A	N/A	N/A	N/A
Full access API	16	1	\$110	\$156	\$198	\$215	\$215

13. Each MYOB Advanced Business service includes one Limited API licence.
14. Limited API licences are restricted to 1,500 calls per day. There will be no enforced limitation on this restriction, however, sites that exceed the restriction for two months based on their billing date will be billed for, and moved onto, a Full Access API licence in the following month. A site is not entitled to purchase additional Limited API licences.
15. Limited API licences are restricted to one concurrent login.
16. API usage is subject to a reasonable use policy

### Resource inclusions and additional capacity pricing

Licence Description	Notes	Qty	Standard Edition	Plus Edition	Enterprise Edition	Manufacturing Edition	Construction Edition
Included storage space	17,22,23		20GB	50GB	100GB	100GB	100GB
Additional storage space		Per 10GB	\$19	\$19	\$19	\$19	\$19
Included campaign emails	18,19,22,23		N/A	10,000	20,000	20,000	20,000
Additional campaign emails – Adds to monthly totals		1,000	N/A	\$9	\$9	\$9	\$9
Included tenants	20,22,23		5	5	5	5	5
Additional tenant	20	1	\$0	\$0	\$0	\$0	\$0
Included customer portal access	21,22,23		500	1000	2000	2000	2000
Additional customer portal access		100	\$49	\$49	\$49	\$49	\$49
SMS Messaging	24,25	500	N/A	\$55	\$55	\$55	\$55

17. Storage space consumption is calculated as the total volume of all data including database, documents, attachments and database snapshots for the service.
18. Campaign emails are those sent via the mass email functions of marketing campaigns in MYOB Advanced Business.
19. Campaign emails must be used in the subscription month purchased. Any unused emails are not rolled over.
20. A restriction of 5 tenants will currently remain, however, additional tenants can be requested at no additional charge through the existing order process. The limit of 5 tenants will be removed in a future release which will be detailed in release notes.

21. Customer portal access licence totals are cumulative across active companies in an MYOB Advanced service.
22. Exceeding resource (storage space, campaign emails, companies and customer portal accesses) entitlements at any time in a month will automatically incur a charge. For the purposes of calculating charges, consumption is rounded up to the nearest chargeable level (e.g., If a service uses 25.2 GB of data but is only entitled to 20 GB of storage, then a charge of \$19.00 will be levied – equivalent to an additional 10 GB of storage @\$19/10 GB).
23. Subscription charges for resources are not discountable and do not qualify for Partner Margins.
24. SMS Messaging must be used in the subscription month purchased. Any unused messaging is not rolled over. SMS Messaging is only available from release 2021.1.
25. Exceeding SMS Messaging monthly subscription will be charged at the following rates (0.11 AU \* exceeded qty and 0.12 AU \*exceeded qty)

Licence Description	Notes	Qty	Standard Edition	Plus Edition	Enterprise Edition	Manufacturing Edition	Construction Edition
On-demand sandbox	26,27,28, 29,30,31	1	\$250	\$250	\$250	\$250	\$250

26. Sandbox entitlements mirror those of the corresponding production account (users and resources). Exceeding resource (storage space, campaign emails, companies and customer portal accesses) entitlements at any time in a month will automatically incur overusage charges.
27. Sandboxes are available for testing and training and are not permitted for the purposes of trading. Certain functions, such as but not limited to emailing, are disabled in sandbox systems.
28. At their own discretion, MYOB may provide sandboxes at no charge for support or EAP purposes. These sandboxes are to be used for their intended purposes only and will be removed by MYOB at the conclusion of that intended purpose.
29. Sandboxes have less system resources than production accounts and as such may not perform in the same manner and do not include any service level commitments.
30. Subscription charges for sandbox environments are not discountable.
31. The minimum period for an on-demand sandbox is 1 month.

## General Notes

32. The initial subscription is a minimum of 15 months and monthly thereafter.
33. The MYOB Advanced demonstration database is licenced for presentation only and is not licenced for any part of the implementation.
34. Accounts may be upgraded to higher editions, but downgrades are not possible within the same account.
35. MYOB will support an ongoing discount of 10% for registered not-for-profit organisations. This discount is standalone and cannot be used in conjunction with any other discount.

## MYOB Advanced Payroll

### Payroll

Description	Notes	Qty	Payroll
Up to 20 employees	1, 2, 3	20	\$46
Up to 30 employees	1, 2, 3	30	\$69
Up to 40 employees	1, 2, 3	40	\$92
Up to 50 employees	1, 2, 3	50	\$115
Up to 60 employees	1, 2, 3	60	\$126
Up to 70 employees	1, 2, 3	70	\$147
Up to 80 employees	1, 2, 3	80	\$168
Up to 90 employees	1, 2, 3	90	\$189
Up to 100 employees	1, 2, 3	100	\$210
Up to 120 employees	1, 2, 3	120	\$252
Up to 140 employees	1, 2, 3	140	\$287
Up to 160 employees	1, 2, 3	160	\$320
Up to 180 employees	1, 2, 3	180	\$351
Up to 200 employees	1, 2, 3	200	\$380
Up to 300 employees	1, 2, 3	300	\$555
Up to 400 employees	1, 2, 3	400	\$720
Up to 500 employees	1, 2, 3	500	\$875
Up to 600 employees	1, 2, 3	600	\$1,020
Up to 700 employees	1, 2, 3	700	\$1,155
Up to 800 employees	1, 2, 3	800	\$1,280
Up to 900 employees	1, 2, 3	900	\$1,395
Up to 1,000 employees	1, 2, 3	1,000	\$1,500
1,000 employees plus	1, 2, 3	> 1,000	POA

### Overusage

Description	Notes	Qty	Payroll
Overusage fees – per employee	4	each	\$2.30

### Resource inclusions and additional capacity pricing

Description	Notes	Qty	Payroll
Included storage space	5, 6	–	20 Gb
Additional storage space	–	per Gb	\$19
Included companies	7, 8	–	Unlimited

## Notes

1. Each MYOB Advanced People installation must have Payroll installed.
2. MYOB Advanced People Payroll licensing is calculated on the total number of active employees across all companies per billing period.
3. MYOB Advanced People payroll can only be purchased in whole bands as outlined in the table above.
4. MYOB Advanced People over usage fee is charged for each employee that exceeds the allowable limit. This fee is charged retrospectively per billing period.
5. Used storage space is calculated as the total volume for all data including database, documents & attachments, database snapshots etc. For the entire site. For sites with both Advanced Business and Advanced People, storage space is cumulative (e.g. Advanced Business Standard and Advanced People = 40 Gb included storage space).
6. Exceeding allowed storage and email resource limits will automatically trigger an invoice for the additional resources required to cover usage. (e.g. If an account uses 25.2 Gb of data and has not already purchased additional storage space in that month then an invoice for \$114 (\$19 x 6 Gb) will automatically be issued.)
7. The total company count includes all companies/tenants accessible via your account such as trading, training and demonstration companies.
8. The unlimited company allowance only applies for stand-alone People subscriptions. If a service includes Advanced Business and Advanced People together, Advanced Business company entitlement limits apply.